



Actively SeeK.I.N.G. (ASK) Board of Director Roles

Fundraising and Development Director

Job Description

As the Fundraising and Development Director you will be focused on securing funding and partnerships to support the growth and financial sustainability of Actively SeK.I.N.G. You will play a crucial part in identifying and cultivating relationships with donors, grantors, corporate partners, and other supporters.

Key Responsibilities

- Develop and implement a comprehensive fundraising and development strategy, including grant writing, donor cultivation, and partnership development.
- Research and identify potential funding sources, including grants, individual donors, and corporate partnerships.
- Write persuasive grant proposals and applications that align with Actively SeK.I.N.G.'s mission and programmes.
- Cultivate and maintain relationships with donors and supporters, ensuring their ongoing engagement with the organisation.
- Plan and execute fundraising events, campaigns, and initiatives that resonate with the organisation's mission.
- Collaborate with the board to ensure that fundraising efforts align with Actively SeK.I.N.G.'s strategic goals and financial needs.

1. Challenges and Goals:

We are in the midst of a growth phase and aim to enhance our programmes, secure sustainable funding, and solidify partnerships that will allow us to better serve our community.

2. Qualities and Attributes:

- **Passion for Our Mission:** A deep commitment to our mission and a genuine passion for empowering young Black men through the arts. Your passion will be the driving force behind your efforts.
- **Fundraising Expertise:** Demonstrated experience in fundraising, including grant writing, donor cultivation, and partnership development. A track record of securing funding from diverse sources is highly desirable.



- **Strategic Thinking:** The ability to think strategically and develop comprehensive fundraising and development strategies that align with our mission and long-term goals.
- **Excellent Communication:** Strong written and verbal communication skills to effectively convey our mission and fundraising needs to potential donors, partners, and supporters.
- **Relationship Building:** A talent for building and maintaining relationships with donors, supporters, and partners, ensuring their ongoing engagement and commitment to our organisation.
- **Event Planning and Campaign Management:** Proficiency in planning and executing fundraising events, campaigns, and initiatives that resonate with our mission and target audience.
- **Alignment with Diversity and Inclusion:** A commitment to diversity and inclusion and an understanding of the unique challenges faced by young black men, which will inform your fundraising strategies and approaches.

3. Specific Responsibilities:

- Developing and implementing a comprehensive fundraising and development strategy, including grant writing, donor cultivation, and partnership development.
- Researching and identifying potential funding sources, including grants, individual donors, corporate partnerships, and government funding.
- Crafting persuasive grant proposals and applications that align with our mission and resonate with potential funders.
- Cultivating and maintaining relationships with donors and supporters to ensure their ongoing engagement with our organisation.
- Planning and executing fundraising events, campaigns, and initiatives that effectively communicate our mission and financial needs to a broad audience.
- Collaborating with the board to ensure that fundraising efforts align with our strategic goals and financial requirements.



Skills and Experience

Passion for the Mission

Board members should be deeply passionate about Actively SeeK.I.N.G.'s mission to empower young black men through the arts. Your commitment to the cause should be unwavering and serve as a driving force for your involvement.

Expertise in the Arts

Given the central role of the arts in achieving our mission, it's essential to have board members with expertise or a strong understanding of various art forms, as well as your potential impact on the well-being of young black men.

Leadership and Governance Experience

Experience in leadership roles and governance, especially within nonprofit or community organisations, is crucial for effective board decision-making and strategic direction.

Community Engagement

Board members should possess experience in community outreach, engagement, or community development. Your ability to connect with the community, understand its needs, and build partnerships is invaluable.

Empathy and Cultural Competency

An understanding of the unique challenges faced by young black men, combined with cultural competency, is essential. Board members should empathise with the target audience, ensuring that programmes and services are culturally sensitive and relevant.

Meetings:

Board members will be expected to attend quarterly meetings, held four times throughout the year, and will be eligible for reimbursement of associated expenses.

How to Apply:

If you are excited about the opportunity to make a meaningful difference in the lives of young black men through the arts, we want to hear from you! Please send us your CV and a brief cover letter outlining your qualifications and why you want to join our board of directors to info@activelyseeking.co.uk.



Application Deadline: Friday 1st December 2023

Actively SeeK.I.N.G. is an equal opportunity employer. We encourage applications from individuals of all backgrounds, including those from underrepresented communities. Join us in our mission to empower young black men and make a lasting impact through the arts!